

LOUISIANA BUILDER

Volume 18, Issue 5 Early Fall 2010

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LOOKING AHEAD MOVING FORWARD

By Donny Jenkins, CGB, LHBA President



“ Be on the lookout for billboards in major Louisiana cities that implore consumers: “Ask if your builder is LHBA approved”.” ”

Cooler temperatures and dry weather are great for our industry, and from all indications, things are looking a little better.

Housing starts are up .03% nationwide in September, per the US Commerce Department. It is the strongest report we have received since April.

The IRS just issued guidance providing relief to homeowners who have suffered property losses due to the effects of certain imported drywall installed in homes between 2001 and 2009 (IRS Revenue Procedure 2010-36). The new guidance enables affected taxpayers to treat damages from corrosive drywall as a casualty loss and provides a “safe harbor” formula for determining the amount of the loss.

The protocol for removing Chinese drywall should be coming out soon from the Consumer Protection Safety Agency.

At the NAHB Fall Board of Directors meeting it was decided there would be no national dues increase for 2011 as the national association undergoes some restructuring to streamline the way they do business. There were over 30 members from Louisiana who made the trip to New York to listen to the debate and vote on the issues.

LHBA members from around the state have visited with federal election candidates to make sure our industry issues are known. LHBA and NAHB work very closely with members of Congress, a necessity to maintaining a strong relationship between policymakers and our industry. I hope each of you took the time to vote during the important elections held in November.

Be on the lookout for billboards in major Louisiana cities that implore consumers: “Ask if your builder is LHBA approved.” It is an advertising campaign the LHBA SIF is doing to promote membership that was introduced

at the fall LHBA Board of Directors meeting. Thanks to Acadian Home Builders for hosting the fall board of directors meeting in Lafayette. Members from around the state plus local members celebrated AHBA's 50th anniversary on October 21 at The City Club at River Ranch. Congratulations, AHBA. It was a great event!

LHBA recently held executive officer elections for 2011. Congratulations to President Chad Deshotel of Southwest Louisiana HBA; Vice President Kay Gibson of Acadian HBA;

Treasurer Billy Ward of Capital Region BA; and Secretary Mike Penn of Northwest Louisiana HBA. Phil Hoffman of Greater New Orleans HBA was elected LHBA/NAHB State Representative and Larry Hott of Northeast Louisiana HBA was elected Associate Representative. We're looking forward to the installation banquet on January 27 in Lake Charles.

As always, please feel free to contact me about any issues, and thank you for being a member of LHBA. ■

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OPPORTUNITIES EMERGE WHEN ASSOCIATES TALK TO MEMBERS



By Michael LeCorgne, CGA, CSP, CGP, LHBA Associates Council Chair

This year certainly is passing quickly, although not quickly enough for the many of us in the housing industry who continue to struggle with economic uncertainty.

September marked Associate Appreciation Month. As an associate, I would like to say thanks to all those builders who recognize the value of associates in their daily operations and give associates the opportunity to earn their business. Many associates leave our membership ranks because they never seem to get any business from other members. Well, I think that is a partial cop-out! I believe that if you get involved and get to know other members, you will have plenty of business opportunities. By doing business with other associates, you

can also ask them for referrals from their builder partners. Associates, often-times builders don't know who you are, either because you, the builder or both of you are not actively involved in the association. As I have stated in the past, being actively involved means more than being a sponsor. Although the financial contributions are greatly appreciated, more effort is needed. I suggest you join committees and councils in your local association. Volunteer to help out at the many events your local HBA puts on. Helping in these areas will help to stabilize our industry and give you a better understanding of how the association can work for you. I'm confident that by doing this, you will get more business, and more importantly, make many new friends.

At the end of September, I attended NAHB's Board of Directors meetings in New York City. There is plenty going on with our national association from the senior officer leadership on down. There are considerations being made to reduce the size of the board as well as elimination of committees and sub-committees. There is talk about the possible relocation of the NAHB headquarters to someplace other than Washington, D.C. In fact, there was a task force formed to study and make suggestions on the aforementioned and other matters. Unfortunately, not one associate was named to the original task force even though associates make up approximately two-thirds of the national membership. The oversight was recognized and the revised task force will include associate representation.

During the New York City meetings, several suggestions were made to get NAHB spending in line with budget restraints. I am glad to report NAHB is not raising dues for 2011 membership. However, some councils may have a dues increase. I would encourage anyone who has not attended one of the national meetings to do so. They are very informative and educational.

Speaking of education, I continue to encourage everyone to look into NAHB's educational programs and either obtain a designation or attend some classes around the state to set yourself apart from your competitors. Now, more than ever, we need to emphasize professionalism in our industry, which includes all associates. Know not only your own products but others, as well as ways the industry is changing.

Finally, I will continue to encourage each and every associate and builder to participate in the various PAC programs on the local, state and national levels. We must continue to invest in our future and our industry. A financial contribution to PAC and Build-PAC is an investment in our future.

I look forward to seeing everyone in Lake Charles in January! ■

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MEMBERSHIP UPDATE

Membership standings as of September 30, 2010

LOCAL ASSOCIATION	BUILDERS	ASSOCIATES	AFFILIATES	TOTAL
Acadian	202	455	39	696
Capital Region	446	512	18	996
Central Louisiana	75	115	1	191
Greater New Orleans	404	415	10	829
Natchitoches Area	18	15	0	33
Northeast Louisiana	111	185	6	302
Northwest Louisiana	211	345	42	598
Southeast Louisiana	93	145	0	238
Southwest Louisiana	109	153	0	262
St. Landry	19	19	0	38
St. Tammany	243	364	33	640
Tangipahoa	103	216	18	337
Teche Area	29	44	3	76
LHBA Totals	2,063	2,983	190	5,236

CODES IMPACTED BY CUTS



By Randy Noel, Louisiana State Uniform Construction Code Council Chair

The last action for the 2009 codes to go into effect is Governor Jindal's approval of the Administrative Procedure which is imminent. Based on this action, home builders, remodelers and designers need to obtain the 2009 IRC, IMC, IFGC and IBC. All permits issued after January 1, 2011, will be required to be built to these codes. The major changes are available from ICC. The amendments specific to the Louisiana codes are available from the LSUCCC office and soon the web site.

For home building professionals, the three more significant changes are: 1) sprinklers were removed, 2) carbon monoxide detectors are required, and 3) Chapter 11 will remain the same as 2006 IRC Chapter 11. There were amendments in the other codes but they were not as significant. Everyone should begin to

seek out continuing education to be prepared on the new codes. Code officials are learning the new code and will be prepared, and those of us whose work is subject to inspection must be prepared.

The latest news for the Council is the merging of its office with the Fire Marshal due to state budget restraints. The cuts continue, so our staff may be in jeopardy as well. Act 12 says "The Department of Public Safety and Corrections shall employ and supervise personnel necessary for the administration of this Part." With the merging of our office with the Fire Marshal, the implications of Act 12 are up for discussion. When the Act was passed, I distinctly remember the negotiators and legislators tried to avoid the merged arrangement. The bigger problem today is the removal of all funding from the Council. It would be a shame

to lose all the hard work of the past four years to save \$300,000 in a billion-dollar budget. The Code Council is concerned about this and may revisit the legislature to implore the proper administration of the construction code.

The Institute for Business and Home Safety has opened a lab in South Carolina capable of simulating winds up to 150 miles per hour. Tim Reinhold is the engineer on site as well as a personal friend. I plan to ask him to test some requirements in an effort to check the effectiveness of straps on headers for uplift versus storm board and using glue to replace corner hold downs. If you have an idea, email me at revedev@aol.com and I will see if we can get it tested. We want safe housing, but ultimately, keeping housing affordable is in everyone's best interest. ■



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An Insight Builders home in New Orleans illustrates traditional styling and modern green features.



Pace of GOING GREEN ACCELERATES Among State's Home Builders

South Louisiana has become a laboratory for affordable green technology as hurricane-damaged homes are replaced and builders test new energy-saving products—spurred by federal and state tax incentives. Builders and equipment installers are learning from one another and trying to share what works for them.

Energy Know-How Expands in Recent Years

Bradley Latham, owner of Insight Builders in New Orleans, says “green features, like tight building envelopes, high-performance windows, effective insulation, and efficient cooling and heating equipment, have become part of the standard home-building dialog in the last few years. Less than a decade ago, some of

those features seemed like a dream, but with more green products available, costs have come down.”

“Everyone’s using ENERGY STAR appliances, low-emissivity windows, and efficient heating, ventilating and air-conditioning systems in the homes they’re building because of tax rebates,” Latham continues.

Louisiana and other states offer tax rebates for purchasing appliances rated as ENERGY STAR under a government-backed program aimed at energy efficiency. Consumers who buy and install energy-efficient windows, insulation, doors, roofs, and heating and cooling equipment in existing homes—but not new construction—can receive a federal tax credit for 30% of the cost, up to \$1,500, for improvements made through December 31.

“We have a lot of green options that we would like to use that don’t always fit into home buyers’ budgets,” Latham says. “For instance, almost everyone asks about solar, but that can add \$15 per square foot to an average home, or another \$10,000 to \$15,000 that won’t be recouped for 10 years or so. Hopefully, federal and state tax credits will keep going to help solar.”

Of the 50 states, Louisiana probably has the most generous tax breaks for solar installations. Homeowners can use a state tax credit to pay for half of a solar panel system, up to \$12,500. And the federal government offers a 30% tax credit on installations.

With 30 years of experience, Latham mainly builds homes in devastated areas of New Orleans. He says “one size does not fit

all” in home building, a notion that leaves him open to any new green idea that a customer wants in a new home or renovation. His Insight Builders is reconstructing a damaged, century-old camelback house in the Lower Ninth Ward’s Holy Cross neighborhood that will be a LEED Platinum-rated community center.

LEED (Leadership in Energy and Environmental Design) is a green building rating system developed by the U.S. Green Building Council over a decade ago to raise awareness among builders, architects, engineers, developers and government agencies.

Meanwhile, “new building codes enacted several years ago changed people’s attitudes about construction, but the codes focus on safety, which in south Louisiana means building to wind and flood codes,” Latham says. “The new codes don’t address energy efficiency or green building per se.”

Insight Builders holds free monthly green-educational seminars, open to anyone who wants to attend. Latham says “the National

Association of Home Builders has a green building certification program, but no tax incentives exist for participation at this moment.”

In Metairie, Fred Hardie of Ferran-Hardie Homes says he always advocates building green, “provided a client can fit the costs into their budget. It’s our duty to offer guidance to clients about how to keep their building costs down, while at the same time advocating the wisdom of spending on products and services that will control monthly home costs. Going green sometimes becomes an exercise in cost versus return. As construction costs rise overall, home buyers often can’t afford solar panels and other desired green features,” he says.

“But there are two items that we do recommend because of their return value, and those are tankless water heaters and foam insulation,” Hardie says. A federal tax credit is offered on tankless or instant water heaters, which use energy only when the user flips on the switch.

Hardie says the cost of building a new

home in greater New Orleans has escalated 50% from pre-Katrina levels when contractors, electricians and other skilled laborers raised their rates and prices of materials increased. Compliance with new building codes also added to costs.

“Something that we do to be green—and at the same time keep money in our customer’s pockets—is to take advantage of any existing trees,” Hardie says. “Shade provided by trees will protect and extend the life of the home’s exterior and at the same time keep energy costs down.”

Hardie, a past president of the HBA of Greater New Orleans, and his son Jason are third- and fourth-generation builders. In the Lakeview area, Ferran-Hardie Homes is rebuilding houses that in some cases are on sites originally built by Fred Hardie’s father-in-law, Calvin Ferran. Lakeview, situated in Orleans Parish, was heavily damaged by Katrina.

Foam insulation use is a fast-growing segment of the construction industry, builders

Home builder Roy Domangue of Wooden Creations, Inc. is constructing three raised houses in Gonzales to demonstrate green practices. A long list of partners includes Capital Region Builders Association’s Green Building Council, Crescent City Green Building Council, Louisiana Home Builders Association and Louisiana State University AgCenter. The houses illustrate three ANSI certification levels. This house is being built to the bronze level, illustrating the most affordable process.



[FEATURE STORY]



Also in Gonzales, this green demonstration home is being built to the silver level, meaning it has moderate energy-saving costs.

say. JoAnn Lozes, co-owner of Lozes Custom Homes in Metairie and Pass Christian, Mississippi, says “basic green features like foam insulation and energy-efficient appliances and air conditioners aren’t cost prohibitive for home buyers.” She notes that federal tax credits are available for closed and open cell foam insulation.

“Spray foam insulation, especially for new-construction homes, helps save on energy and makes the home more comfortable,” Lozes says. “Foam insulation is effective in keeping out dust, allergens and other pollutants, as well as airborne moisture. Since foam insulation also saves natural resources, it’s a win-win situation.” Unlike fiberglass insulation, foam insulation contains no formaldehyde

and doesn’t support mold growth. Lozes builds two to three high-quality homes a year. She and her husband jointly own Green Apple Foam Insulation, with offices in Louisiana and Mississippi.

Hardie says lenders and appraisers need to recognize the value of green building and what it can save home buyers over time. According to the National Association of Home Builders in January, until long-term savings of many green technologies are understood by appraisers and bankers in the underwriting process, manufacturers and builders often won’t be able to justify green expenses. NAHB is working to educate appraisers and lenders about long-term energy efficiency.

Green Demo Homes Built in Gonzales

Home builder Roy Domangue of Wooden Creations, Inc. is constructing three raised houses in Gonzales to demonstrate green practices. A long list of partners includes Capital Region Builders Association’s Green Building Council, Crescent City Green Building Council, Louisiana Home Builders Association and Louisiana State University AgCenter.

Claudette Reichel, professor and housing specialist at LSU AgCenter, says “Roy Domangue’s three houses have different foundations and insulation systems, and will be left unexposed until next year, when they will be sold to home buyers. The houses will show three levels of ANSI certification—bronze, sil-

LSU HOLDS GREEN BUILDING WORKSHOPS

This fall and winter, LSU Continuing Education offers two workshops—one called BPI (Building Performance Institute) Building Analyst and another called LEED GA or Green Associate.

Melissa Stafford, LSU program coordinator for professional development, says “the need for green building will increase as regulations become stricter. We see other states adopting more rigorous guidelines and can assume Louisiana will do the same.” She says more companies are requiring that employees have green-building knowledge. Stafford says LSU’s BPI Building Analyst workshop should be useful to weatherization, HVAC and insulation professionals, along with HERS raters, home inspectors, general contractors, home builders, engineers, architects and others interested in energy conservation.

The LEED GA workshop, she says, should interest builders, contractors, construction managers, facility owners, architects, lawyers, engineers, product representatives, real estate brokers, students and people seeking new careers.

For more information, contact Melissa Stafford at LSU at (225) 578-1263



ver and gold—with bronze being the most affordable, silver do-able and gold more expensive.” The unfinished dwellings will be used as training spaces for the construction industry and other groups this fall.

The American National Standards Institute (ANSI) last year approved a green-certification program called the National Green Building Standard—which is a joint effort of the NAHB and the International Code Council. Builders seeking certification use practices and products that promote water, resource and energy efficiency and indoor-air quality.

Alexandra Rodriguez, green building director at HBA of Greater New Orleans, says “builders from the New Orleans area will see the ‘Going Up, Going Green’ houses in several different stages during an October 13 field trip to Gonzales. Things we’re going to check out include insulation, right-sized air-conditioning systems, and low, volatile-organic-compound finishes.”

Other partners in Domangue’s demonstration project are the National Association of Home Builders, the Southern Pine Council, the Engineered Wood Association and the Greater Baton Rouge Association of Realtors.

The three Gonzales homes built by Domangue will take advantage of Louisiana’s Home Energy Rebate Option or HERO program, which offers cash for energy-efficient construction. Under HERO, homes that achieve a Home Energy Rating System or HERS score of 70 or more qualify for a \$2,000 rebate. For a \$3,000 rebate, 20% of energy savings must come from building-envelope improvements.

To get up to speed in adopting new technologies, builders say they’re swapping information, pricing materials, attending seminars, and consulting with contractors and tax accountants about green developments. They’re on the lookout for anything that could help clients reduce their utility bills and save natural resources in the process. ■

Model Green Building Ordinance Released by Columbia Law School

A Model Green Building Ordinance was released Thursday by the Center for Climate Change Law at Columbia Law School for use by municipalities looking to promote the construction and design of new buildings that make efficient use of energy, water and materials.

The model ordinance, a result of over a year of work and consultations with dozens of stakeholders, is designed to be readily adopted by local jurisdictions.

“With 40 percent of all energy consumed in the U.S. used by buildings, it is clear that a large part of the effort to mitigate the impact of climate change will have to come from efficiency gains in the built environment, particularly through the use of green construction, design and operating practices,” said Michael Gerrard, Director of the Center for Climate Change Law and Andrew Sabin Professor of Professional Practice.

Current municipal green building ordinances vary widely in content, coverage, and quality of drafting. Many smaller localities cannot devote sufficient resources to form a fully developed green building ordinance. To this end, the model ordinance compiles the best aspects of green building ordinances nationwide, and is structured to avoid the legal pitfalls encountered by some municipal ordinances.

The ordinance is designed for New York State municipalities, but with minor revisions can be readily adopted in other states, if not around the world, Gerrard said.

“Our vision is for municipal governing bodies to see this model ordinance as a valuable resource,” Gerrard said.

The model ordinance, together with extensive commentary, legal analysis, and other supporting documentation, is available for download at the Center for Climate Change Law’s website, www.columbiaclimatelaw.com. ■

Acadian HBA



Every Columbus Day, Acadian HBA holds its annual golf tournament at Acadian Hills Country Club in Lafayette. Named for one of the association's founding fathers, the 17th Annual Doug Ashy Sr. Golf Tournament was a big success! Members and their teammates enjoyed a full day of fun at Acadian Hills Country Club with lots of food, contests, and prizes. AHBA wishes to thank Presenting Sponsor Doug Ashy Building Materials as well as all other sponsors, players and volunteers who participated.

Capital Region HBA



"Builder BINGO" was a hit among members who did some great networking by encouraging participants to identify a member who fit the question on the card. Pictured from left: Sandy Scallan, CGP of Villar Real Estate, Shonda Henderson of KeyPoint Federal Credit Union, Sharla Sossaman, and April Marchand of Exit Realty Keystone.



Associate Appreciation night was another success and our members took the opportunity to trade business cards and see who could complete the bingo cards for a chance to win a prize. Special guest speaker was LSU Baseball Coach Paul Mainieri who spoke about the importance of teamwork, especially when times are tough. Pictured from left: Tom Ashley, Ronny Champlin, Coach Mainieri, Jerry Passman, and John Daly.



More than 50 members and their adult children spent a recent Saturday at the Road Show held at MBC Sign Co., where sons and daughters followed in their parents' footsteps to learn about the residential construction industry. Pictured from left: Christine Daigle (daughter of Stacy Daigle of Cajun Marble), Deidre Howard (daughter of Melody and Jeff Howard of Doortech), Daren Dakmak (son of builder Nelson Dakmak), Angela Poirrier (daughter of Kathy & Mike Simoneaux of Acadian House Kitchen & Bath Studio) and Shannon Medine (daughter of the Medines from Integrity Glass Works, LLC).

HBA of Greater New Orleans

The Crescent City Green Building Council visited Roy Domangue's Going Up, Going Green site in Gonzales on October 13. Roy gave a very thorough and informative presentation at the building site, generating some excellent discussion and interest in the green building field.

Below: The staff of the Home Builders Association of Greater New Orleans is pictured at the annual Fall Golf Tournament, held October 5 at English Turn Country Club.



HBA of Southwest LA



HBA of Southwest Fish Fry Committee member pose for a snapshot during the September 23 event in Lake Charles. Danny Lanza of Joseph's Electric and Mark Schram of Builders Sav-Mor were co-chairmen. During the LHBA Summer Board Meetings



in Sandestin this July, HBA of Southwest members attended the "Margaritaville" Early Bird Reception sporting matching "It's 5:00 Somewhere" t-shirts. Pictured, from left: Chad Deshotel, Vicki Broussard, Bryan Dartez, Tammy Kohnke and Buddy Kohnke.



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At the LHBA Summer Board Meetings in July, a “Margaritaville” Early Bird Reception featured a Jimmy Buffett karaoke party at the Hilton Sandestin Beach Resort. Clockwise from top left: Past President Phil Hoffman and Donny Jenkins play guitar; Emma and Izzy put on a Miley Cyrus show; Phil Hoffman, Dennis Smith, Donny Jenkins, Randy Noel and Chad Deshotel as The Village People; AHBA’s Mac Gibson and his long lost twin Kenny Rogers; Steve Gormanous and Paul Stephenson enjoy some grub; Louisiana Executive Officers show support for the “Who Dat Nation” during the 2010 EOC Seminar in Santa Fe, New Mexico. Pictured from left are Paul Stevenson, Lynda Evans, Christine Patrick, Adrienne Breaux, Farrar Tingle, Jon Luther, Jeannie Dodd, Vicki Broussard and Amy Desoto; Representatives from NAHB and the HBA of Greater New Orleans offered support to U.S. Congressman Joseph Cao’s fundraiser on October 11, when the group presented an NAHB BuildPac donation.



Northwest HBA

Clockwise from top left: A Fajita Fiesta was held at Hill Country Village to say “gracias” to “fabulosa” Northwest HBA associate members; Northwest HBA honored its Spike Club members during a reception at the East Ridge Country Club in July; Congratulations to Northwest HBA golf tournament winners, Robert Smith, Sean Mulrenin, Jeremy Jeansonne and Long Nguyen. The tournament was held October 4 at Southern Trace Country Club; and Coburns Supply hosted an open house event in conjunction with the October General Membership Meeting.





Top left: Bevolo Gas and Electric Lights hosted a Business After Hours on Thursday, August 5, a great night of networking food and fun. The crew at Bevolo unveiled the new Bevolo Collection at their Highway 59 showroom in Mandeville. The collection features furniture, chandeliers and more. Bevolo staff are pictured from left: Chris Bevolo, Christy Caballero, Brooke Malec, Cappel Thompson, Drew Bevolo, Sissy Johnson, Mark Johnson and Mark Taylor.

Clockwise from top middle: Friday, October 8 was a beautiful day for fishing when the STHBA held its Annual Fall Fishing Tournament at Rigolets Marina in Slidell. Pictured are Tournament Chairman Krass DeGeorge of DeGeorge Construction with the day's top angler Brandon Bourg of Bevolo Gas and Electric Lights; The 2010 SAM Awards Ceremony was held on Friday, October 1 at Fleur de Lis Event Center in Mandeville. Awards were presented in 17 categories to highlight the best in the STHBA. Pictured is David Gaspard, CGP, CGA of Floorco, Inc., presenting the SAM Award for an outstanding Sales and Marketing Council member to SMC Chairman (and avid Disney fan) Kenny Elliott, CSP, CGP, CDPE.; In early October each year, the STHBA holds its annual Board of Directors Election night. This year, Omni Bank in Mandeville was kind enough to host the event on October 6. Pictured are incoming Associate Council Chair John Filipowicz and incoming Board of Directors President Kenny Adams, Jr., CSP, CGP.



Tangipahoa HBA

The THBA held its 14th Annual Golf Tournament on October 7 at Carter Plantation in Springfield. The tournament helps raise funds for scholarships to Southeastern LA University. To date, the event has generated more than \$50,000 for scholarships to deserving students based on financial need and scholastic achievement and would be possible without the support of many donors, including the two major sponsors, First Community Bank and First Guaranty Bank. Clockwise from top left: First Place Team: Chris Keller, David Koster, Hunt Vaughan, and Ricky Wendel; Second Place Team: Dave Manry, Craig Schimpf, Dennis Smith, and Skip Smith; Team with Lowest Gross Score: Greg Hampton, Brad Perilloux, Keith Palmer, and Matt Hampton. ■



LHBA LAUNCHES BUILDERS RISK PROGRAM

The Louisiana Home Builders Association is proud to announce the launch of its' own Builder's Risk program exclusively for HBA Builder members. Depending on where you build, your savings could range from 16-50% over what you pay now! This is another benefit that the LHBA Executive Officers have been working on to help the builder members, especially in this most difficult economy.

This policy, which is available TODAY, is written through a top rated carrier, and is very similar in terms as you currently might have, only more affordable! For more information on this great new program, have your HBA member insurance agent, or you, call 1-800-569-6123. You can also contact Michael LeCorgne directly @ 985-869-3054, or Helmut Mundt @ 985-789-7635.

CALENDAR OF EVENTS

November

November 17: HBAGNO's "Sales & Marketing," 9am - 5pm, \$200/LHBA

November 18: AHBA's Annual Awards & Installation Banquet, 6pm - 10pm, Petroleum Club of Lafayette

November 17: TAHBA course, "Significant Changes Coming in the 2009 Energy Code," 1 - 5pm, Parkview Branch Library in New Iberia, Free to all

November 18: NWHBA's General Membership Meeting, The University Club, 12pm, \$20, Guest Speaker: Judy Pace Christie, author of Hurry Less! Worry Less!
November 18: HBASW Steak Dinner, 6pm, Chalkley Room

November 18: AHBA Annual Awards & Installation Banquet, Petroleum Club of Lafayette

November 21: AHBA's Home for the Holidays Open House, 2pm - 5pm, 100 Catalpa Place, Eloi Plantation Subdivision in Lafayette, www.homefortheholidaysLA.com

December

December 2: NWHBA Christmas Party

December 2: NWHBA's NAHB Designation Course: "Business Management", 9am - 4pm, \$210, NWHBA office

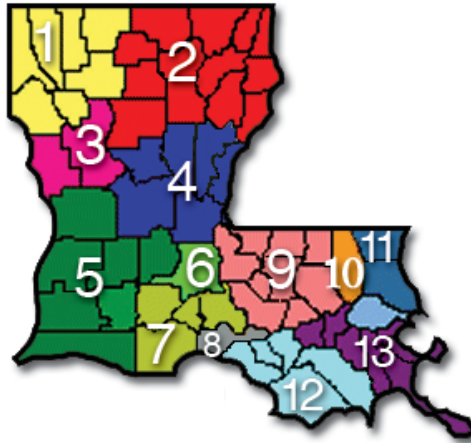
December 2: HBAGNO's continuing education course: "How to Get the Most out of your Open House/Parade of Homes," 3 - 5pm, FREE and followed by Parade of Homes happy hour

December 5: STHBA's second annual Tailgate Cook-Off features amateur tailgate cooks battling it out for bragging rights, TerraBella Village in Covington, 11am - 4pm, \$10/person

December 5: AHBA's Home for the Holidays Open House; 2pm - 5pm, 100 Catalpa Place, Eloi Plantation Subdivision in Lafayette, www.homefortheholidaysLA.com

December 7: STHBA's Monthly Membership Luncheon, Benedict's Plantation in Mandeville, 11:45am, \$12/person

December 7: HBAGNO's continuing education course: "Waterproofing Custom Showers/Crack Suppression," 1-4pm,



\$60/LHBA members

December 8: AHBA's Home for the Holidays Grand Prize Drawing LIVE on KATC-TV 3

December 9: AHBA's Builder Education Seminar: "Creating Healthier, Quieter & More Efficient Building," 9am - 12pm, AHBA office

December 9: STHBA's "Wetland Delineation and Mitigation: Fundamentals for Real Estate Development Course," location TBA, 8am- 12pm, \$25/LHBA members

December 9: Northwest Louisiana HBA Christmas Party, The Petroleum Club, 6:30

December 9: HBA Southwest continuing education class: "SIF Risk Management," LSU AG Center

December 10: CRBA's Christmas Party in conjunction with the Greater Baton Rouge Board of Realtors and Mortgage Lenders' Association, 7-11pm, Camelot Club in Downtown Baton Rouge

December 14: NWHBA's Associates' Legendary Annual Ornament Exchange, HBA Office, 12pm

December 14: HBAGNO's "Business Management for Building Professionals," 9am-5pm, \$200/LHBA members

December 14: TAHBA course, "Contractor Licensing Law Review," 8am - 12pm, Veteran's Memorial Building in New Iberia City Park, Free to members, \$25 for LHBA members, \$50 for non-members

December 16: AHBA's Builder Education Seminar: "Marketing Your Business with Social Media," 1pm - 4pm, AHBA office

December 29: CRBA's NAHB Designation Course: "Business Management", CRBA office, 8:30am - 4:30pm, \$195/LHBA members

HBA REGIONS

1. Northwest Louisiana HBA
2. HBA of Northeast Louisiana
3. HBA of Natchitoches
4. HBA of Central Louisiana
5. HBA of Southwest Louisiana
6. St. Landry HBA
7. Acadian HBA
8. Teche Area HBA
9. Capital Region BA
10. Tangipahoa HBA
11. St. Tammany/Washington Parish HBA
12. Southeast Louisiana HBA
13. HBA of Greater New Orleans

Contacts

For more details on local HBA events listed on this page, contact the association offices:

Acadian HBA (AHBA)
(337)981-3053
www.ahbaonline.com

Capital Region BA (CRBA)
(225)769-7696
www.capitalregionba.com

HBA of Central Louisiana (HBACL): (318)443-1902

HBA of Greater New Orleans (HBAGNO)
(504)837-2700
www.home-builders.org

HBA of Northeast Louisiana (HBANE)
(318)387-6795
www.hbanela.com

HBA of Northwest Louisiana (HBANW)
(318)797-8222
www.nwlahba.org

St. Tammany/Washington Parishes HBA (STHBA)
(985)882-5002
www.sthba.org

HBA of Southwest Louisiana (HBASW)
(337)478-7893,
www.hbaswla.org

Tangipahoa HBA (THBA)
(985)543-0023
www.tangihomebuilders.com

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